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By Keith Ferrazzi, Tahl Raz

Penguin Books Ltd. Paperback. Book Condition: new. BRAND NEW, Never Eat Alone: And Other Secrets to Success, One Relationship at a Time, Keith Ferrazzi, Tahl Raz, This is the bestselling business classic on the power of relationships, updated with in-depth advice for making connections in the digital world. "Don't walk. Run to your closest bookstore. The most extraordinary and valuable book I've come across in a long, long time". (Tom Peters). Do you want to get ahead in life? Climb the ladder to success? Master networker Keith Ferrazzi says the secret is in reaching out to others. As he discovered early in life, what distinguishes highly successful people is the way they use the power of relationships - so that everyone wins. Never Eat Alone: Expanded and Updated lays out the steps and mindset Ferrazzi uses to connect with thousands of colleagues, friends, and associates: people he has helped and who have helped him. This form of connecting to the world is based on generosity; Ferrazzi distinguishes genuine relationship-building from crude glad-handing. These practical, proven principles include: don't keep score (make sure other people get what they want, too); 'ping' constantly (reach out to your contacts all the time - not...

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