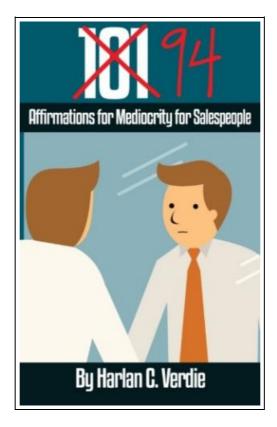
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Createspace Independent Publishing Platform, United States, 2015. Paperback. Condition: New. Language: English. Brand New Book ****** Print on Demand ******. Harlan C. Verdie is back with more affirmations for mediocrity geared to the sales profession. Much like his previous book on general life affirmations for mediocrity, Harlan provides 94 new humorous affirmations specifically for those people in sales. Harlan s fear is that public speakers and sales trainers will twist these affirmations meant to bring up a low level achiever to the heights of mediocrity, and instead cast them as the wrong sort of thinking. As though mediocrity is a bad thing. Whether you use the affirmations to bring yourself up, or you use these affirmations to drive home the point that if you re not affirming excellence, then you re affirming mediocrity - Harlan just wants people to laugh. Just remember, if you re passing this book around the office and pointing out which affirmations for mediocrity your sales people are using, the sales people are passing around Harlan s first book 92 Affirmations for Mediocrity and pointing right back at the rest of the office.



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