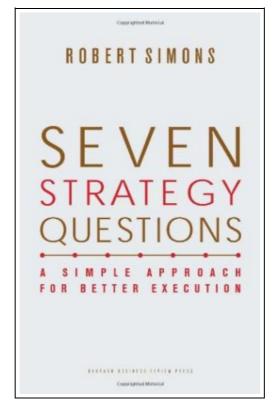
Seven Strategy Questions: A Simple Approach for Better Execution



Filesize: 3.28 MB

Reviews

This book is definitely not effortless to start on reading through but extremely fun to learn. Better then never, though i am quite late in start reading this one. It is extremely difficult to leave it before concluding, once you begin to read the book. (Aliya Franecki)

SEVEN STRATEGY QUESTIONS: A SIMPLE APPROACH FOR BETTER EXECUTION



Harvard Business Review Press. Hardback. Book Condition: new. BRAND NEW, Seven Strategy Questions: A Simple Approach for Better Execution, Robert L. Simons, To stay ahead of the pack, you must translate your organization's competitive strategy into day-to-day actions that will enable your company to win in the marketplace. This means channeling resources into the right efforts, striking a balance between innovation and control, and getting everyone pulling in the same direction. How to accomplish all this? Continually ask the right questions, advises Harvard Business School professor Robert Simons. By posing these provocative questions, you identify critical gaps in your strategy execution processes, focus on the most important choices you must make, and understand what's at stake in each one. In this concise guide, Simons presents the seven key questions you and your team must regularly explore together: *Who is your primary customer? Have you organized your company to deliver maximum value to that customer? *How do your core values prioritize shareholders, employees, and customers? Is everyone in your company committed to those values? *What critical performance variables are you tracking? How are you creating accountability for performance on those variables? *What strategic boundaries have you set? Does everyone know what actions are off-limits? *How are you generating creative tension? Is that tension catalyzing innovation across units? *How committed are your employees to helping each other? Are they sharing responsibility for your company's success? *What strategic uncertainties keep you awake at night? How are you riveting everyone's attention on those uncertainties? These questions force you to reexamine the unspoken assumptions underlying your strategy and analyze how it's implemented through your business processes and structures. Simons' extensive examples then help you understand your options and make the tough choices needed for your company to excel at execution. Drawing on decades of research...



Read Seven Strategy Questions: A Simple Approach for Better Execution Online Download PDF Seven Strategy Questions: A Simple Approach for Better Execution

Other Kindle Books



How to Make a Free Website for Kids

Createspace, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****. Table of Contents Preface Chapter # 1: Benefits of Having a Website Chapter...

Read ePub »



The About com Guide to Baby Care A Complete Resource for Your Babys Health Development and Happiness by Robin Elise Weiss 2007 Paperback

Book Condition: Brand New. Book Condition: Brand New.

Read ePub »



A Little Wisdom for Growing Up: From Father to Son

Wipf Stock Publishers, United States, 2007. Paperback. Book Condition: New. 193 x 119 mm. Language: English . Brand New Book ***** Print on Demand ******. Description: A Little Wisdom for Growing Up is an ancient form...

Read ePub »



Patent Ease: How to Write You Own Patent Application

 $Create space, United States, 2014. \ Paperback. \ Book Condition: New. \ 229 x 152 mm. \ Language: English. \ Brand New Book ***** Print on Demand ******. Patent Ease! The new How to write your own Patent book for beginners!...$

Read ePub »



Daddyteller: How to Be a Hero to Your Kids and Teach Them What's Really by Telling Them One Simple Story at a Time

Createspace, United States, 2013. Paperback. Book Condition: New. 214 x 149 mm. Language: English . Brand New Book ***** Print on Demand *****. You have the power, Dad, to influence and educate your child. You can...

Read ePub »